



APICS Member Benefits



Advancing Productivity, Innovation, and Competitive Success





Benefits of APICS Membership

- APICS enterprise members are committed to continuing education for professionals in supply chain and operations management.
- APICS members:
 - **Keep current** on industry trends (via web, newsletters, magazine)
 - Participate in **ongoing educational events**
 - Access to the **global community** of industry peers
 - Receive member only access to **exclusive content & research**
 - **Receive discounts** on all products, services & conferences
 - Serve on APICS committees as subject matter experts **helping to determine the direction** of APICS education and certification services
 - If nominated and elected, **serve on the APICS board of directors** determining the priorities for APICS as a global organization.



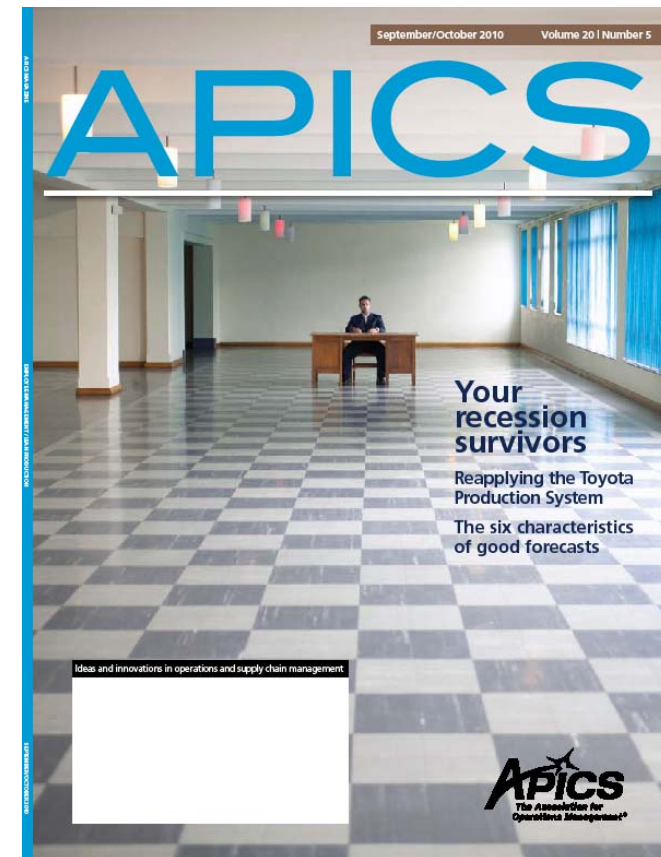
Advantages of APICS Individual e-Membership

- For only 90 Euro, the international e-membership is available to individuals living outside of North America.
- APICS International e-Membership Benefits:
 - Exclusive online access to content on the APICS Web site and e-publications, such as APICS magazine online, APICS Dictionary, APICS OMBOK, e-newsletters, and more.
 - Members-only savings on APICS educational events, certification review courses, testing fees, and other training aids (where available)
 - Local representation through an APICS international associate (where available)



Included in Membership: **APICS** magazine

- Award winning bi-monthly publication members receive as a benefit
- Includes features and departments such as:
 - Ask APICS
 - Industry Watch
 - Building Blocks
 - Sales and Operations Planning
 - Enterprise Insights
 - Working Green
 - Lean Culture
 - Executive View
 - Management Perspective
 - Software Review
 - Relevant Research
 - Case Study





Included in Membership: *Operations Management Now*

- Weekly column covering the most important news stories in supply chain and operations management that week
- Over 93,800 readers
- Recent stories include:
 - Rebounding from supply chain disaster
 - Working to increase attention to logistics and supply chain management in India
 - Impact of economic upheavals in Western economies

Operations Management Now

Insights into Weekly News and the APICS OMBOK

Abe Eshkenazi
CSCP, CPA, CAE, CHE
CEO, APICS

In the News

I first read about the raised alert related to the swine flu outbreak this past Sunday. Now, what you should know about me is that I'm a Certified Healthcare Executive, an APICS Certified Supply Chain Professional, and a bit of a germaphobe. Therefore, I had three reactions to the news: I immediately washed my hands; then I thought about how our healthcare service system will respond to the crisis; and, finally, I considered how the outbreak might disrupt the global supply chain.

The good news is that, for a number of years now, healthcare organizations have been dealing with the implications of old infections and the emergence of new ones. More importantly, an increasing number of healthcare service providers are taking advantage of operations management best practices to improve performance and response times. There is a compelling correlation between healthcare delivery and lean—for example, the pursuit of high quality and zero defects, driving employee performance, putting the patient (customer) first, and cutting out waste.

The *Seattle Post-Intelligencer* reports that Seattle's Virginia Mason Medical Center has sent nearly 200 employees to Japanese manufacturing plants to learn about the Toyota Production System and its 7 deadly wastes (defects, inventory, motion, overprocessing, overproduction, transportation, and waiting). In addition, Virginia Mason employees implemented a patient-safety alert system—comparable to stopping a production line in a factory—and are using kanban for inventory restocking. According to the article, the center reduced overtime and

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Related APICS Resources

- » [Spotlight on Healthcare and Pharmaceuticals](#)
- » [Mining for Gold](#)
- » [Supply Chain Fitness](#)

Related APICS Education

- » [2009 APICS International Conference & Expo](#)
[Register now.](#)



APICS Extra and e-News

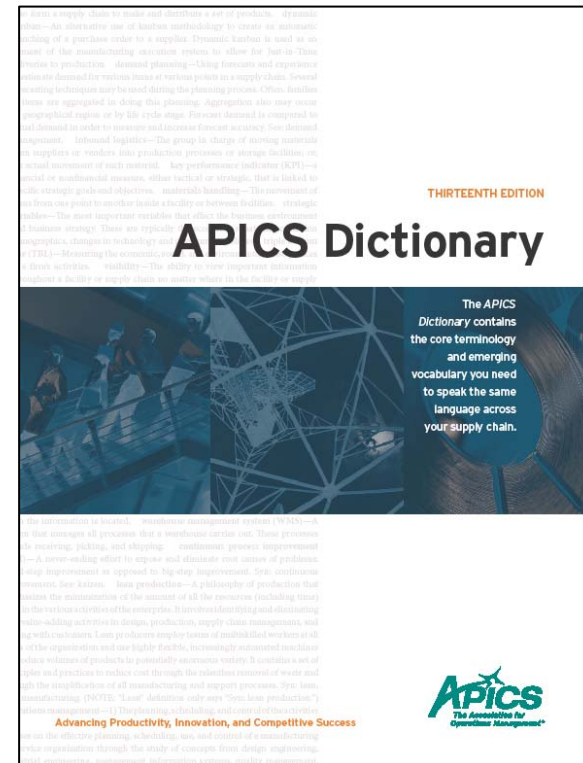


- **APICS Extra Live**
Live webinars with APICS magazine authors enable attendees to delve into articles published in the magazine and interact with experts.
- **APICS Extra**
A monthly newsletter supplement to *APICS* magazine. Explores magazine article topics in greater depth.
- **APICS e-News**
This bi-weekly newsletter compiles the latest news in the operations and supply chain management fields.



Included in Membership: APICS Dictionary

- The standard reference for definitions in supply chain and operations management.
- Available hard or electronic
- Updated every three years
- APICS definitions included in many software applications (SAP, Oracle, etc.) as well as other references.





Included in Membership: **Production and Inventory Management Journal**

- Scholarly publication
- Peer reviewed
- Features results of academic research

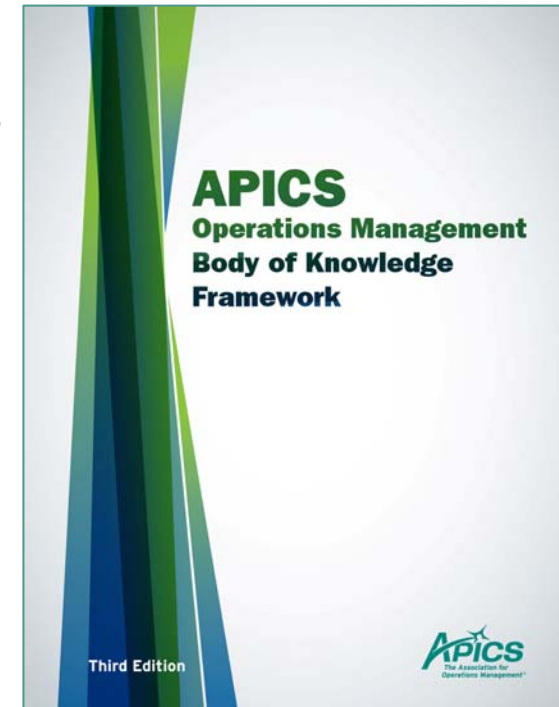




Included in Membership:

Operations Management Body of Knowledge Framework

- A high-level document outlining the scope of the field of operations and supply chain management—a reference guide for the profession.
- Updated annually
- Topics and descriptions related to:
 - Strategy
 - Supply chain
 - Processes
 - Planning and control
 - Scheduling
 - Project management
 - Advanced manufacturing and service technology
 - Emerging technologies





Included in Membership: Operations Management Employment Outlook

- APICS and the University of North Carolina Wilmington developed this forward looking index to chart industry professionals' forecasts of employment in critical industry sectors.
- Members may access the full report at www.apics.org/research
- This is in its 3rd year of publication
 - Offers year-over-year results

<h2 style="margin: 0;">The Operations Management Employment Outlook</h2> <p style="margin: 0;">First Quarter 2009</p> <p style="margin: 0;">APICS The Association for Operations Management The University of North Carolina Wilmington</p>	<p style="margin: 0;">119,339 \$80,036 \$109,314 Average \$108,314 Compensation \$92,266 Category \$88,491 \$142,000 \$72,433 \$68,107 \$101,846 \$109,577 \$104,869 2,266 \$96,962 Job \$55,900 Salary \$14,119,339 \$80,036 \$109,314 Average \$108,314 Compensation \$92,266</p>
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APICS The Association for Operations Management and the Cameron School of Business at the University of North Carolina Wilmington collaborated to develop an ongoing survey of APICS members and customers that forecasts hiring in the operations management profession. The Operations Management Employment Outlook is a report of the survey findings and will be released quarterly.

The data will be collected quarterly from a random sample of a 30,000-plus database of operations management professionals.

Each quarter, approximately 25 percent of the APICS membership and customer base will receive an online survey collecting data concerning three unique employment areas:

1. anticipated operations management employee hiring for the next 0-to-6- and 7-to-12-month time horizons
2. current salary and compensation by job function and title
3. specific knowledge and skill sets required or preferred for various job areas.

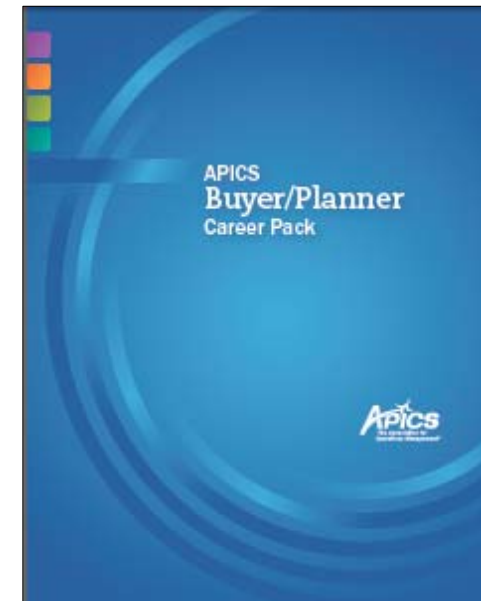
Data for this inaugural report were collected in March 2009. There were 8,169 people who received an invitation to take the survey. Of those, 539 completed the survey. The survey has a margin of error of 2 percent with a 95 percent confidence level.

The survey results for this report are preliminary and more detailed data and salary trend information will be added to future reports. This report provides operations management profession employment hiring trends data that will help predict anticipated hiring improvement or decline as measured by projected changes in employment.



Included in Membership: **APICS Career Packs**

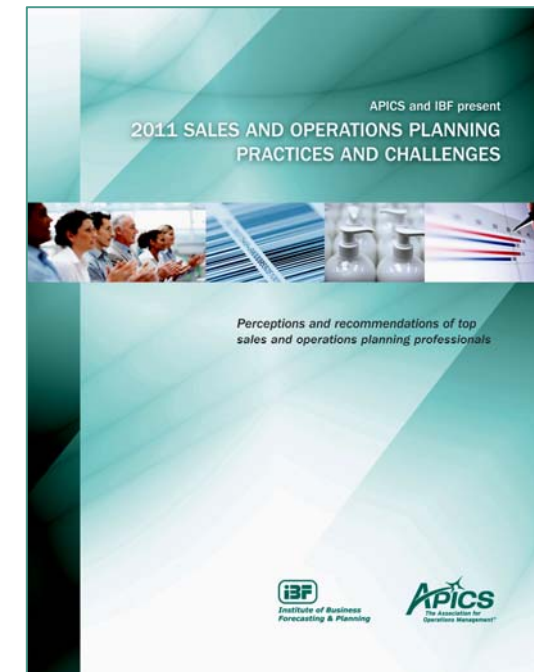
- APICS Career Pack provides practitioners, hiring managers, and human resource professionals with **information on the skills, knowledge and experience** professionals must possess
 - Competency models
 - Position descriptions/responsibilities of the position
 - Typical career paths
 - Hiring key words
- Initial positions that will be offered include:
 - Supply chain manager
 - Materials manager
 - Buyer/planner
 - Master Scheduler
 - Distribution and Logistics Manager





Included in Membership: **Practitioner Research Reports**

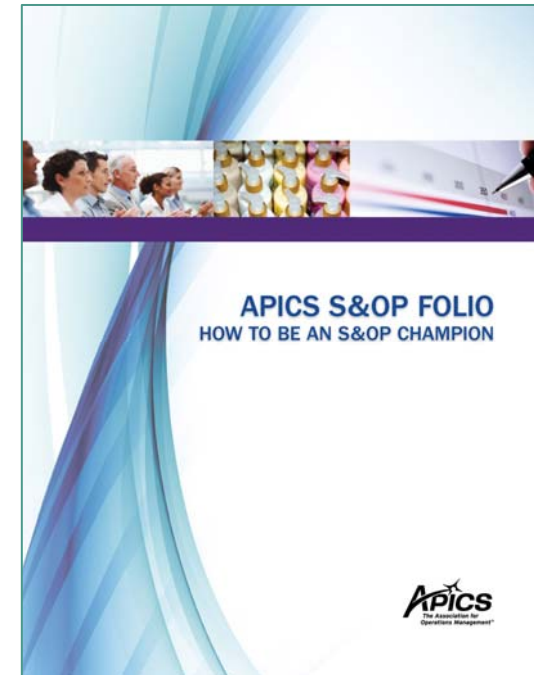
- 2011 Summary Reports
 - Sales and Operations Planning (released)
 - Supply Chain Strategy (Q3 2011)
 - Supply Chain Risk (Q3 2011)
 - Supply Chain Sustainability (Q4 2011)
- Available to members only on the research page of apics.org





Discounted for Members: **APICS Folios Series**

- APICS Folios Series
 - Collection of information on a specific topic
 - Same topics as practitioner research
 - Also Include:
 - Survey findings
 - Insights from the most successful companies, practical advice
 - Related *APICS Magazine* articles
 - Folios are available to all APICS customers from the APICS bookstore
 - Member and non-Member pricing apply





Discounted for Members: Certification and Conference Discounts

- APICS members received discounts on certification exams and conferences.





APICS Enterprise Member Quote

“In our global Supply Chain HR Development Framework, we have designated APICS CPIM as our educational standard for supply chain management. This certification enables us to build a common understanding of supply chain processes and terminology within the supply chain community.”

Alan L. Milliken, CFPIM, CIRM, CSCP
*CPF Business Process Education
Manager BASF Corporation*



APICS Enterprise Member Quote

“The APICS body of knowledge helped empower our employees to make strategic decisions that support the company’s overall success, increasing on-time delivery by nearly 50 percent.”

Kristie Huntress
Global Business Process Manager
Dow Corning